

Icom America Systems

2010 QUESTIONNAIRE

Please fill out each section of this questionnaire

Date: _____

PROJECT TEAM LEADER: _____

Regional Sales Manager: _____

Manufacturer Representative: _____

Company Name: _____

Account #: _____

Contact person: _____

Phone number: _____

Fax number: _____

E-mail address: _____

Address: _____
street address city state postal code

Project name (If applicable): _____

Quotation due date: _____

Who is the competition? _____

Is this a budgetary quote: Yes No

Estimated date of purchase: ____ / ____ / ____

Pricing requested: Retail Dealer Government SSA VAR

Is this for resale: Yes No

1. Number of sites in the system: _____

2. System type:

Conventional Analog (Repeater or base station)

Conventional P25 (Repeater or base station)

IDAS™ (Conventional 6.25, repeater or base station)

Voting (Please choose an option)

Analog

IDAS™ (Simple)

Paging (Please choose an option)

Tone & Voice

2 Level FSK

Trunking (Please choose an option)

IDAS™

LTR™

3. Number of channels in each site: 1. ____ 2. ____ 3. ____ 4. ____ 5. ____ 6. ____
4. Bandwidth: _____ (wide, narrow - 25 khz, 12.5 khz, 6.25 khz)
5. RF output power from the repeaters / base _____ (watts)
6. Licensed output / ERP _____ (watts)
7. Frequency band _____ (low band, VHF, UHF, 800, 900)
8. Duplexer required? (Single repeater operation, single antenna) Yes No
9. TX Combiner (Multi-bases or repeaters using one TX antenna) Yes No
10. RX Multi-Coupler (Multi-bases or repeaters using one TX antenna) Yes No
11. Antenna Switch (Base station using one antenna for RX and TX) Yes No
12. Receive Pre-Selector (High noise site environment) Yes No
13. Telco Interconnect (subscriber unit telephone interconnect) Yes No
14. Remote Control (remote control of repeater/ base station) Yes No
 VOIP Tone DC
15. Generator on site Yes No
16. AC Powered DC Powered
 If AC required, is battery back up required? Yes No
17. AC power available? _____ (110 or 220 VAC)
18. AC current capacity available? _____ (amps)

19. DC back up required (Aux DC capabilities — when AC is lost) Yes No
Desired run time on batteries _____

20. DC application only Yes No

21. DC voltage available at site _____ (Volts)
Positive Ground Negative Ground

22. DC current capacity available on-site _____ (Amps)

23. AC Surge Protection Yes No

24. Rack (open 19") – Please specify:
28" 42" 63" 70" Other

25. Cabinet – Please specify:
30" 46" 60"

26. Lightening protection Yes No

27. IP application Yes No

28. If this is an IP Application does your facility have the technical staff to support the following:

- Basic IP Networking (subnet theory, addresses, netmasks, etc.)
- Site to Site IPSEC tunnels
- IPSEC VPN client to server (PPTP or IPSEC)
- VPN pass through to support #1 & #2 on ISP connectivity devices (e.g. modems)
- OPTIONAL: Dynamic DNS setup

29. Router required Yes No

SITE 1:

	TX	Code	RX	Code
Ch. 1				
Ch. 2				
Ch. 3				
Ch. 4				
Ch. 5				
Ch. 6				

SITE 2:

	TX	Code	RX	Code
Ch. 1				
Ch. 2				
Ch. 3				
Ch. 4				
Ch. 5				
Ch. 6				

SITE 3:

	TX	Code	RX	Code
Ch. 1				
Ch. 2				
Ch. 3				
Ch. 4				
Ch. 5				
Ch. 6				

SITE 4:

	TX	Code	RX	Code
Ch. 1				
Ch. 2				
Ch. 3				
Ch. 4				
Ch. 5				
Ch. 6				

30. Special-unique customer's requirements-requests (Note any requirements, configurations or parts necessary to assist us in your system design. IAS can configure and design your system utilizing the specific controllers, panels, desk sets, RF combining equipment, transmission line and interfaces you prefer. IAS also provides console systems custom configured for your application.)

This form is to be completed with your Icom Manufacturers Representative and or Regional Sales Manager. Once completed please e-mail or fax to the before mentioned parties. If you do not have this contact information please contact IAS at ias@icomamerica.com and this can be provided.

After your form has been completely filled out, you can fax in the form or you can click here to submit: ias@icomamerica.com.

SYSTEMS FOR PEOPLE WHO MAKE SMART CHOICES

Icom America Systems

2380 116th Avenue NE Bellevue, WA 98004

T: (425) 586-6363 F: (425) 586-6321

ias@icomamerica.com

www.icomamerica.com

©2010 The Icom logo is a registered trademark of Icom Inc. 40334